



INTERNATIONAL

Capability Statement



*We develop
Million Dollar Producers.*

We Work With

FINANCIAL ADVISORS, INSURANCE AGENTS and MORTGAGE BANKERS

We work with thousands of financial services professionals across the globe helping both rising stars and high level producers uplevel their influence to leave their footprint on the world while also reaching – often exceeding – their financial goals.

Our clients:

- Increase revenue & profit
- Engage their people
- Expand their impact
- Streamline operations
- Build Million Dollar Producing Teams
- Forge strategic partnerships
- Create strategic leverage
- Develop leadership



MID-SIZE & LARGE ORGANIZATIONS

With more than two decades of combined experience working with public and private organizations worldwide, we help them develop their internal people and teams as well as their key external partners, such as the Strategic Alliances and Referral Partners with whom they work.

Our clients: of Missouri-St. Louis

- Get the “right” people doing the “right” things to increase results
- Reduce conflict & drive collaboration
- Put critical initiatives back on track, to be on time, on budget & on goal
- Improve staff and team performance
- Raise engagement of key stakeholder groups
- Increase the clarity & effectiveness of internal & external communications to drive Vision from the top down, inside & out

SALES TEAMS

Understanding that sales are a critical marker for producers and organizations alike, we collaborate with sales leaders and their teams to significantly improve performance — consistently and predictably. We know that, when managed properly, sales production is a duplicable, sustainable process.

Our clients: of Missouri-St. Louis

- Amplify sales results long term
- Create an entire team of sales super stars
- Develop sustainable strategies to drive peak performance
- Maximize the ROI of sales training
- Streamline team structure to maximize results
- Leverage relationships to increase client retention

Leading Organizations Around the World Call Upon Us as a Trusted Partner in Meeting their Targets, On Time, On Budget, On Goal & On Promise (Representative List)

- Wells Fargo
- Met Life
- Edward Jones
- MetLife
- Principal Financial
- Hightower Advisors
- The Chamberlin Group Tax & Wealth Advisors
- Women in Insurance and Financial Services (WIFS)
- National Association of Insurance and Financial Advisors (NAIFA)
- US Bank
- Enterprise Bank & Trust
- USA Mortgage
- State Farm
- Unipol Sai Assicurazione Srl
- Regione Lombardia
- Cameron International
- Toastmasters International Leadership
- BNI International
- City of Manchester
- Royal Caribbean Cruise





HOW WE WORK WITH OUR CLIENTS

- Consulting
- Workshops & Trainings
- Private Executive Coaching
- Team Group Training, Coaching & Development
- Business Strategy Development & Planning
- Key Initiative Strategy Development & Implementation
- Focus Groups
- Done-for-You Services
- Executive & Strategic Planning Retreats
- Meeting Facilitation
- People Assessments
- Keynotes
- Leadership Development & Training
- Talent Management Program Development
- SIG Group Development
- Mentorship Program Development
- Operations Development

FEATURED IN



Forbes



THE HUFFINGTON POST



EXPERIENCE SPANNING 12 INDUSTRIES

- Financial Services
- Insurance
- Mortgages
- Banking
- Professional Services
- Petroleum
- Logistics & Manufacturing
- Telecommunications
- Non-profit organizations
- Professional Associations
- Government (Regional & State)
- Logistics & Delivery

EXPERTISE ACROSS THE GLOBE

- North America
- Europe
- United Kingdom
- Australia

PROFESSIONAL CERTIFICATIONS

- Certified Senior Executive Coach
- Certified Senior Trainer
- Certified John Maxwell Coach
- Licensed Real Estate Broker
- Formerly held Series 6 & 63 licenses

To learn how we can work with you to co-create and implement a customized plan of action that closes the gap between potential and performance in your organization, please contact our CEO, Aprille Trupiano, directly at Aprille@AprilleTrupiano.com or 314.690.8414

We are a 100% woman-owned company.

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